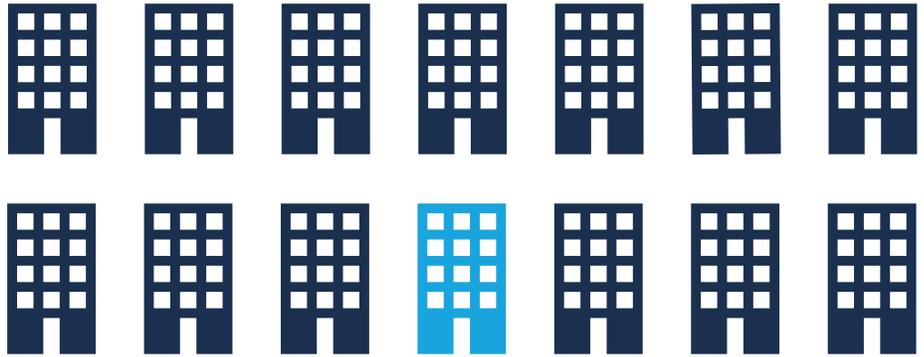


What Makes SensorSuite Different compared to other IoT or BAS companies?



| A STAND-OUT SOLUTION

SensorSuite is made up of inventors, innovators, and intuitive problem solvers who are passionate about what we do. So, when we realized that small to mid-sized building owners were being left out in the cold when it came to smart building solutions, we decided to do something about it.

Building owners and property managers have been inhibited by proprietary control systems from improving building performance. Building Automation Systems (BAS) and a multitude of standalone controllers (i.e. with no internet access) are connected to heating, ventilation and air conditioning (HVAC) building assets. All these building control systems come in different makes and brands, with a variety of programmed software. Too often, these control systems are “silos” within a building and across a building owner’s portfolio of buildings.

What Makes SensorSuite Different compared to other IoT or BAS companies?

CONT'D

Consequently, building owners are limited to the capabilities within a control vendor's platform to improve their buildings' performances, and they feel trapped by a combination of various vendors, control systems, maintenance service contracts, and expensive software and service upgrades. This leads to a lack of integration of systems and control standardization within their buildings.

WHY SENSORSUITE?

- 1** We are experts and strategists in creating building utility efficiencies which includes DR & OR utility logistics, energy efficiency, building performance, smart grid and IoT software & technology development.
- 2** Our method of delivery, in setting client expectations to provide visualization, control, and optimization of the building owner's facilities and executing on it.
- 3** Preparing clients to connect their facilities to the utility power grid as it transitions, to take advantage of reduced utility rates/costs and to generate revenue from operational reserves (OR) developed through Demand Response (DR) actions that can be bid directly into the wholesale market.
- 4** Our clients have complete product and service transparency, which also applies to the serviceability and maintainability of a building. In addition to providing clients with energy and water utility performance reports, SensorSuite's Energy Cloud Ecosystem (ECE™) platform allows building managers and operations staff to collaborate with service technicians to proactively optimize equipment performance.

With this integrated IoT system approach, SensorSuite is providing a growing number of building owners and property managers with peace of mind and the ability to adapt, scale, and thrive in their property endeavors. With our turnkey smart building solutions, clients feel confident, knowledgeable, and supported every step of the way.

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